

SMALL BUSINESS DEVELOPMENT CENTER



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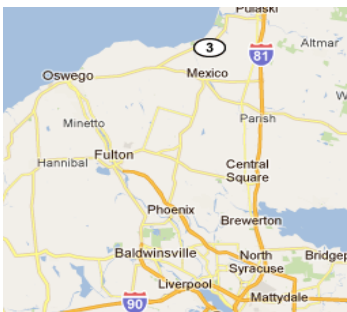
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We're on the web too!
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WE MEAN BUSINESS!

The Small Business Development Center (SBDC) provides business advisement, education and resources for small business owners and entrepreneurs.

The SBDC is a major public-private partnership between government and higher education. A team of professional counselors provides one-on-one services to small businesses and entrepreneurs, helping businesses plan and resolve organizational, financial, marketing, technical and other business-related issues.

The Small Business Development Center is co-sponsored by the US Small Business Administration and SUNY Oswego through the Office of Business and Community Relations. The SBDC works with entrepreneurs on a one-to-one basis to develop winning business plans, find appropriate sources of funding, and provides management information, market research, and additional resources.



Would you like to own a successful small business?
"You can do it! And we can help."

What will the SBDC services cost me?

The SBDC one-on-one professional counseling services are free and confidential. Throughout the year, SUNY Oswego SBDC will offer several in-depth courses or work-shops on specific topics which require a small fee. Be sure to ask the counselor what courses and workshops are scheduled in the near future.

How do I make initial contact with the SBDC?

Your first step is to call the Oswego SBDC at (315)312-3492 to setup an appointment with an advisor to discuss your business in detail. You can also fill out our online Request for counseling form.

MICRO-ENTERPRISE CLASS

The program provides a 24-hour small-business training program that covers such topics as how to write a business plan, how to obtain financing, accounting and tax issues, business insurance, legalities, marketing, and other basic business start-up issues.

Graduates of the program are eligible to apply for up to \$25,000 in low-interest financing to expand or start their business in Oswego County.

Tuition for the program is \$200 and includes all materials. Scholarships are available for households within low to moderate income guidelines as established by U.S. Department of Housing and Urban Development.

